



Radio communications specialist ETELM appoints new CEO in Nicolas Hauswald

Company promotes from within for experienced leadership in the LTE era

15 January, 2019 - Radio communications specialist ETELM has announced the appointment of Nicolas Hauswald as CEO. Company founder Pierre Minot remains involved with the position of President of the board.

Hauswald has worked as Sales and Marketing Director for ETELM since 2016, following a range of senior sales positions across firms including ERCOM and BAE Systems Applied Intelligence. He began his career as a telecommunications engineer and therefore brings a strong technical background to his more recent commercially-focused roles.

Minot founded ETELM 37 years ago and will remain in the position of President to support Hauswald's leadership and help guide the company through major changes in the professional mobile radio (PMR) marketplace. With the first Long Term Evolution (LTE) deployments for private networks now taking place, and 5G expected to gather significant pace in 2019, ETELM is both adapting and evolving its technology in order to remain at the forefront of radio communications.

ETELM's decades of experience in designing, building and supporting professional radio communications infrastructure cover a wide range of technologies, including TETRA, LTE and DMR networks, as well as traditional analogue technologies.

The company works across a variety of sectors, including oil and gas, transport and Public Safety, and specialises in Mission- Critical contexts where reliability and integrity of communications are key. Over half of its systems are exported globally.

Commenting on his appointment, Hauswald said: "It is a great honour to be asked to step up to lead the company I have been proud to be a part of for the past few years, especially with the great dynamism and innovation we are currently seeing in the radio communications landscape. There are fantastic opportunities for ETELM to be a real leader in the field as LTE technologies develop, and I am looking forward to helping drive the business forward, whilst retaining the strong relationships that we have built up with existing customers and partners."

Pierre Minot, founder and President of ETELM, added: "ETELM has always worked hard to be truly visionary and innovative; we are members of numerous standardization bodies to ensure we are helping to genuinely shape our industry. Nicolas is the perfect figure to continue this approach; he has developed strong relationships with our staff, customers and

partners alike during his time at ETELM, and is truly passionate about the exciting technological developments that lie ahead.”

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